Ambulance Report 2017

I have compiled the annual report on ambulances calls, and on the ambulance revolving fund that I provided annually. I have included the back up sheets for 2015, 2016, and 2017. I have provided data on the fund annually, but 2016 was challenging due to a change in ambulance billing companies in September of that year. I had to meld reports from the two companies, which took additional time. The 2017 figures submitted are all from the new company, and we shall update those for you quarterly. Let us start with the ending fund balance (unaudited) from 2017.

	Fund Activity	
Opening Balance	\$652,122.89	
Revenue	\$464,259.89	
Subtotal	\$1,116,382.78	
Expenses	\$386,801.65	
Ending Balance	\$729,581.13	

Of the expense activity "payroll," including overtime, amounted to \$223,776. Let us look at the ambulance activity as reported by the billing companies.

	2017	2016	2015
Ambulance Runs	993	966	981
Revenues	\$426,152	\$339,194	\$405,056

Please note the slight difference in reporting by finance and the company is attributable to recognition of when the revenue comes in. Revenues, as shown by the company, increased by 25% in 2017. That is good news, but we will need to further increase that revenue to sustain the payroll coming out of the fund. I will, upon the recommendation of the company, hire a collection company to be used on out of town delinquencies only. Our non-resident with no insurance loss for 2017 was over \$90,000. It should be noted that the subsidy extended to non-insured residents was over \$190,000 in 2017. In combination that number was \$280,000.

The backup sheets will inform on the types of insurance, and how much we are collecting on the "eligible" billing. That is a critical number to judge our results by, and it is trending in the right direction.

	2017	2016	2015
Overall % Collected	68.16%	42.15%	52.59%
Insured % Collected	91.25%	67.22%	83.45%

The 2016 numbers appear to be an outlier, with the combination of data from two companies making me less confident of them on these percentages. The revenues and total ambulance runs are of course verifiable. The 2017 numbers, with the new company, show substantial improvement on our rate of collections, and appears to justify the switch that was made.

I will provide these reports quarterly in 2018 so that the Board can follow the fund balance, and activity, closely.